

# Consumer Guide



**MARTE**  
**APOLZER**  
group

## VISION

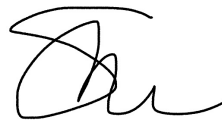
To continuously raise, push and innovate local and industry standards of practice to benefit our clients and community as a whole.

## MISSION STATEMENT

Delivering an elevated experience for clients, consumers and community through thoughtful innovation.



GREER DINSMORE



CHRIS MARTE



BLAKE APOLZER



## Who We Are

The Marte Apolzer Group includes three licensed agents, Chris Marte \*PREC, Blake Apolzer and Greer Dinsmore. We are an award winning Real Estate Team that values building long term relationships with our clients. With our extensive local and industry knowledge, we like to dream big and have fun. Through integrity and hard work we are committed to offering an elevated client experience throughout the process, from start to finish and beyond

---

## MAAP CLIENT CARE APPROACH

- Customized care plan suited to each client's specific needs.
- Start to Finish service for Buyers/Sellers.
- Client checklists to ensure Buyers/Sellers are aware of important dates.
- Custom MAAP Marketing Package
  - iGuide Virtual Tours
  - Videography
  - Professional Photos
  - Virtual Staging (available)
  - Drone footage (available)
- Listing Marketing Mantra
- Online & Social Media presence
- The relationship doesn't end at Sold!



---

## A PERSONALIZED APPROACH TO SELLING

We work with each client to create a personalized strategy to effectively market your home.

### Price

We create a comprehensive list of comparable sales & market trends used to determine your home's market value.

### Product

We acquire as much knowledge as possible about the property that we are selling.

### Features

We will determine the features that make your home unique.

### Future Result

expectations, selling price, days to sell, closing date & terms

Working with the client to determine these important factors will deliver the most successful & positive results.

We use our 9 week marketing approach to give your home the best chance to sell with clear expectations.



---

## KEEP UP WITH US!

For useful selling tips & to be involved in sharing  
your listed property with your network



Marte Apolzer



@marteapolzer



MAAP Media



marteapolzer.com

---

## A FEW REASONS TO CHOOSE US

Chris and his team are simply amazing realtors. His marketing strategy is definitely top tier, from the 3D walkthroughs, to the photos, to the social media marketing. The Marte Apolzer Group are very professional and put the clients interest at the forefront during one of the most difficult markets to navigate.

★★★★★ -J Jung

Started working with Chris 8 years ago and have bought and sold multiple homes with him as our realtor. It has always been an amazing experience along with a smooth process. He has gone out of his way to do the homework on homes we were considering to make sure we were comfortable with whatever decision we made. Highly recommend team MarteApolzer.

★★★★★ - Jim D

Chris and his team were incredible in helping us find an investment property. They were diligent in notifying us quickly in this fast moving market, as well as patient with us during our relentless search for the right property... We will be dealing with the MarteApolzer team for all future searches. They are professional, knowledgable, and they made the experience fun and easy for us.

★★★★★ - Cora

# We are only as good as our last Happy Client.



We value and appreciate each client experience. That is why we continuously pursue excellence in customer service and strive to be industry innovators.

"The Deal" never ends at the sale.

---

We Look forward to welcoming you to the Marte Apolzer Group  
Chris, Blake & Greer